



MODERNISATION SERVICES

application  
development



Web Services

**Offshore  
Resourcing**

**SOFTWARE**



Your Technology Partner

**Microsoft®**  
**GOLD CERTIFIED**  
*Partner*

The Sapphire Group is an industry leader in the development and delivery of database-driven solutions. We have been in business for over 25 years providing high quality services in a timely and cost effective way through the use of a proven onshore:offshore model.

We have worked with thousands of customers worldwide helping many large organisations as well as SME's maximise their use of technology and data.

Our understanding and experience of business practices and business software applications from all sectors enable us to quickly grasp your requirements and transform them into effective and efficient business solutions.

## Our Solutions

We provide a range of solutions that are designed to address all your database needs while helping to incrementally position your organisation for new initiatives.



With a background in database software development we are able to modernise many different types of legacy database systems to a modern platform of choice, thereby reducing the support costs and unlocking the business value of your business applications.

### application development

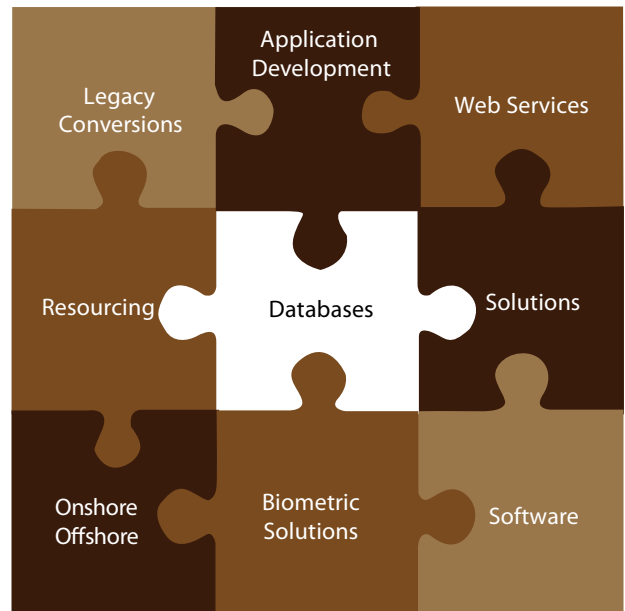
We develop new business applications using the most appropriate technologies for you, including Microsoft .NET, Oracle, and J2EE. We work to your specification on either a fixed price basis or Time and Materials. We leverage innovative technologies, techniques and assets for outstanding solution design and delivery.



We specialize in designing and developing collaborative, communicative and database driven websites that harness the power of the Internet. Using the latest website technologies including Blackberry and Web 2.0 we can help you achieve your business propositions. Complement these with our Internet Marketing solution to give your business a competitive edge in lead generation.

### Offshore Resourcing

We will establish your own offshore office in a choice of locations or provide additional resources to meet demand during peak times.



### SOFTWARE

Our main objective is to provide the right solution for our customers using the tools most suitable to their requirements. These include industry standard software technologies as well as our own proprietary **DataEase 7** and **Netplus** products where we remain the leader in services provision.

For data and internal systems security we employ **Matchlogon** with **FingerPIN**, a biometric security solution that uses the world's first sequential fingerprint logon system.



We partner with companies requiring technical, programming and support services where we can offer a range of bespoke fully managed outsourced solutions. This enables our partners to focus their efforts on their business whilst we provide timely cost effective software services and development.

## Our Skills, Tools and Methodology

Having delivered hundreds of business solutions we are constantly revising and refining our skills, tools and methodology to provide our customers with a faster, better and more cost effective solution.

**Skills** – Our highly qualified team of technical specialists are proficient in most of today's leading software technologies.

**Tools** - We employ a number of unique tools and techniques that streamline the application, web development or modernisation. These include reporting and analytical tools and routines to automate repetitive tasks providing consistent and accurate results.

**Methodology** - Sapphire's development methodology maximises the efficiency of our team and minimises the risks that can be associated with IT solutions.

Our model ensures that all our customers' requirements are fully understood and incorporated into the functional and technical aspects of the system design before development begins. It involves a careful project management and quality control with a thorough User Acceptance Testing (UAT) phase.

ORACLE®

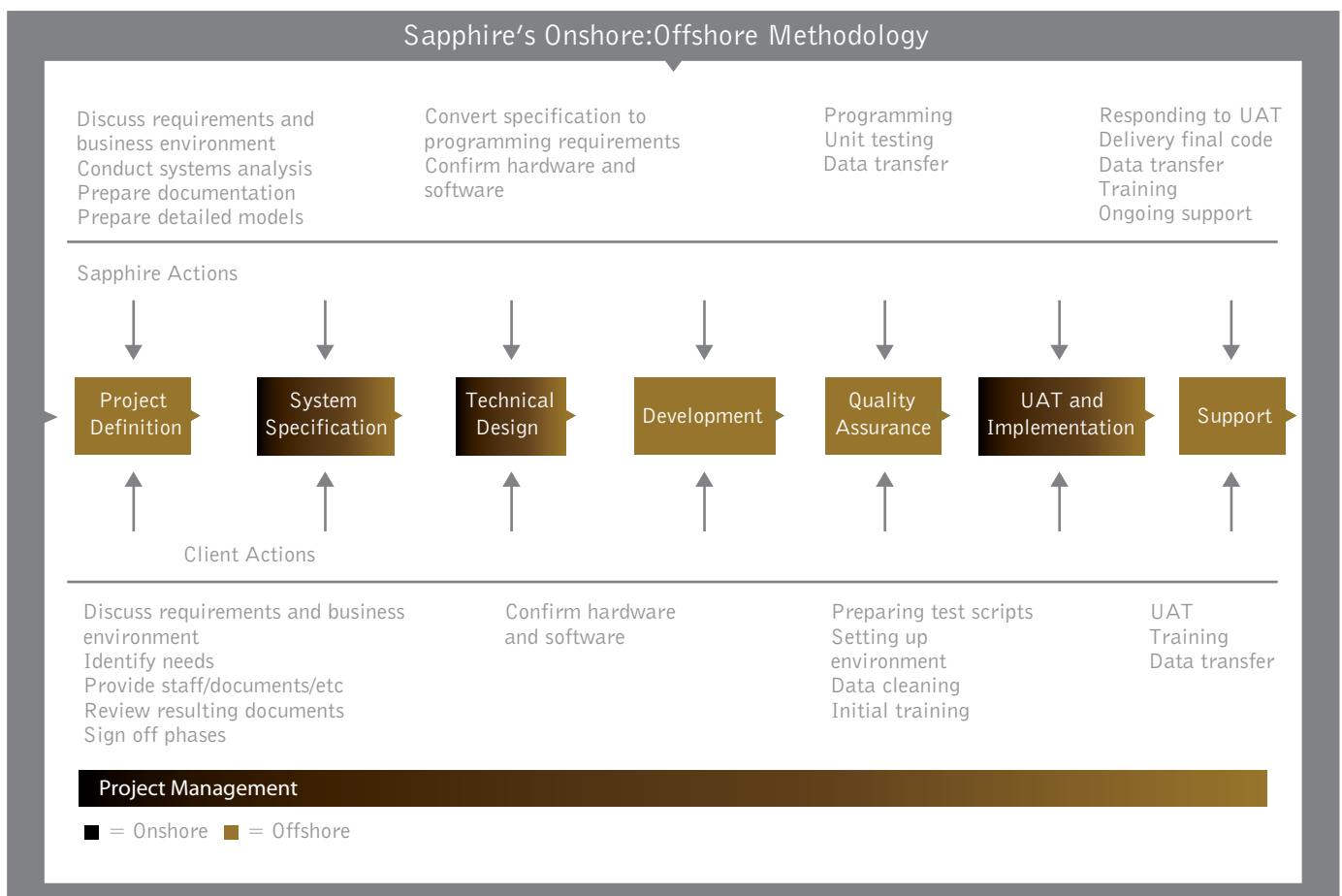
Microsoft®  
GOLD CERTIFIED  
Partner

IBM

JAVA

php

netplus  
DataEase™ 7





## Our Experience

Sapphire's commercial experience in database solutions extends into all business sectors including, but not limited to, marketing, healthcare, banking, retail management, distribution, construction, property and facilities management, insurance, local government and public services. Here's a small sample of our work:

Sector	Company	Brief	Solution
Central Government	OCME (Office of the Chief Medical Examiner) NYC	Application development	Development of UVIS (Unified Victim Identification System) in .NET for the City of New York
	Houston Police	Application development, web enablement, systems integration	Development of a customized application for the Houston Police Department's Helicopter Patrol, integrating and web enabling their legacy systems to a .NET solution.
E-Commerce	Global Betbrokers	Application development, web application & ecommerce system	Implementation of a sophisticated office and web based .NET/Oracle solution to enable the placing of bets, price comparison across bookmakers and betting exchanges.
Telecommunications	Sasktel (Canada)	Conversion of legacy DOS system to Oracle	Migration of multi-user DOS system over WAN to NetPlus with porting of data to Oracle with mainframe integration
Construction	KDC Group	Implementation of ERP system	Implementation of Oracle ERP system across enterprise
Travel	ICT Travel	Creation of travel site with online booking system	Creation of Disneyland Paris online booking travel site for travel agents and consumers alike to book group holidays to Disneyland Paris.
Government	Royal Courts of Justice	Conversion of legacy system	Conversion of 9 million record multi-user decree absolute legacy DOS system
	Inland Revenue	Conversion of legacy system to client/server environment	Conversion of 3 multi-user legacy systems to NetPlus with porting of data to SQL Server.
Broadcasting	BBC	Conversion of DOS legacy system to SQL Server	Merge of over 30 separate databases into one with some complex rules on data ownership during the merge process.
Manufacturing	Cadbury Schweppes	Conversion of DOS legacy system	Conversion of complex insurance claims DOS database to DataEase
Book Retailer	Wisepress	Web Development Bespoke CMS Module E-Commerce Module Internet marketing	Web application development and integration of existing offline database with website.
Local Government	Produced in Kent	Complex website development with content management	Implementation of comprehensive website with interactive searches and complex database design. It includes an advanced content management system.
Education	Modern Languages	Interactive website	Implementation of language resources site with inclusion of word puzzles, role-playing games, flash cards and game show style trivia & quizzes